



2010 – 2011 Vendor Information

Nebraska ESU Cooperative Purchasing
1292 East 4th St.
Ainsworth, NE 26910
P: 402-387-1245
www.neesucoop.org

United We Save

<p style="text-align: center;">Food</p>	<p>Our Coop Food Program in cooperation with Sysco is the only program offered to Nebraska Schools that meets all USDA and State mandates for food procurement, as the bid is conducted per all USDA and state requirements. The schools of Nebraska can enjoy the transparency and the assurance of knowing the ESU Cooperative is insuring both compliance and the lowest prices on quality products for your school. There is truly no substitute around for the Food Program. If you currently aren't participating you really should ask us more about the program to see what you are missing out on.</p>
<p style="text-align: center;">Custodial</p>	<p>AmSan is the current holder of our Custodial Program bid, and has been aggressive in the pricing and generous with their service to the Schools of Nebraska. A trusted partner with a statewide footprint, AmSan has continued to come through time and time again. In cooperation with AmSan, we also offer "SCORE", a comprehensive custodial program that promotes a greener, healthier and safer environment that assists in analysis and lowering overall operation costs. This is the tool you have been looking for as it provides facility grading, plans and procedures for improvement, and best practices. Not to mention all of these services are offered to you free of charge just for joining through us.</p>
<p style="text-align: center;">Technology</p>	<p>Our technology bid contracts with CDWG and MNJ Technologies continue to be widely used by Nebraska's Schools given the fantastic savings on a full house of technology equipment. Whether you are buying a cable or outfitting a classroom with computers, these bid prices are designed to help. There is truly nowhere else that you can find such a diverse offering on your technology needs. There isn't a more efficient way of procuring your technology needs than using the nationally bid contracts.</p>
<p style="text-align: center;">Software</p>	<p>Nebraska ESU Coop has two amazing offerings for schools in the state of Nebraska for discounts of software purchases. Microsoft, Adobe, Sophos, Filemaker, and more can be purchased through either Academic Superstore or Softchoice at significant discounts. Both companies have worked with Nebraska Coop to offer some of the best pricing and programs for Nebraska schools, whether it be for individual licenses or a volume licensing purchase. Both companies also offer the Student Select Program, where parents and students can get the most current version of software programs in the home at huge discounts so that students can continue the learning process outside of the classroom. Please see the master contact list and call both distributors to see how they can save your school money.</p>
<p style="text-align: center;">Furniture</p>	<p>Through our national bid contracts we are pleased to offer a wide variety of quality products for your school's furniture needs. Through our quality vendors of Staples, School Specialty, and Spectrum Furniture we are confident you will find a quality product for a rock bottom price. The variety offered and quality of product simply can't be matched. Let us know about your furniture needs and we can steer you in the right direction, as we have a comprehensive offering that will save you money and surely meet your individual needs.</p>
<p style="text-align: center;">Office Supplies/School Supplies</p>	<p>From two of the industries leaders in school products we offer our nationally bid pricing for the Schools of Nebraska to take advantage of. Choose from a robust offering of supplies that you use everyday and save on shipping costs from Staples as they offer these already low priced items with free shipping on orders over \$25. We also have a wide variety of supplies offered by School Specialty who specializes in identifying school supply needs. These prices are simply unparalleled and most offerings will be shipped free of charge. Go ahead and give it a try. You will wonder what you ever did without these contracts.</p>
<p style="text-align: center;">Roofing</p>	<p>Special contract pricing is available to all Nebraska schools through a nation-wide AEPA bid. This awarded bid can save time and expense by eliminating the need to conduct your own bid. Numerous schools in the state have already used this program for roof repair or new roof installation. Tremco Weatherproofing Technologies Inc. is the sole contracted vendor for NE ESU Cooperative Purchasing. Contact Kent Marschman on the master list to find out more about pricing or schedule a time for him to come to visit your school.</p>

Asset Management	<p>Absolute Software is a computer configuration lifecycle management solution that allows you to manage the PC and MAC devices in your deployment under a single interface. Absolute Manage is the tool of choice for Nebraska K12 Districts such as Lincoln Public Schools which utilize Absolute Manage for managing software updates, patching, imaging, inventory and other asset management related functions. We are excited to offer this very aggressive pricing on the Absolute Software line.</p>
Athletic	<p>Your school can enjoy fantastic pricing on a wide variety of athletic products via our bid contract with BSN Sports. Whether it be game balls or physical education supplies we have what you need at prices that aim to please. Save yourself some money and time by utilizing these great contracts.</p>
Athletic Equipment	<p>Who wouldn't want to save money on the same equipment and expertise that has helped design the UNL weight room? Well we have a bid contact on that very athletic equipment to save you both time and money on the best of the best offered through Samson. Samson can help you design a training room that is specific to your needs while saving you valuable dollars. Contact them today.</p>
Athletic Surfacing	<p>Nebraska ESU Cooperative Purchasing offers discounts and special contract pricing for installation of numerous kinds of athletic surfaces. Surfacing options include: artificial turf, tracks, courts, hardwood flooring, and synthetic flooring. Atlas Track and Robert Cohen are the two vendors who were awarded contracts for the state of Nebraska. Nebraska ESU Coop offers these contracts to all schools in the state as a result of a nation-wide bid, thus, no additional time and expense to bid the project out on your own is required. Contact information for both companies for quotes or more information is listed on the master contact list.</p>
Carpeting	<p>Nebraska schools are still offered statewide discounts for carpeting and other types of flooring. Carpeting, rugs, hardwood, laminate, ceramic tile, or vinyl flooring can all be purchased through our approved vendors. InterfaceFLOR was awarded a contract through the nation-wide AEPA bid, which any Nebraska school can take advantage of and save time and expense by not having to conduct an individual bid. To place an order, or learn more information, contact your representative listed on the master contact list.</p>
Copiers	<p>Nebraska ESU Coop can offer special contract pricing for copiers from two of the nation's leading distributors: Konica Minolta and Kyocera Mita. Both companies offer discounts on numerous models and machines that can vary from standard copiers to printers to all-in-one machines. Pricing is based off the national AEPA bid and can be used in lieu of conducting your own bid to save you time and money. Please see the master contact list to see if either of these outstanding companies can help meet your digital copier needs.</p>
Courseware	<p>Pearson Digital Learning and Nebraska ESU Cooperative have a special agreement in place to offer NovaNET Courseware at a significant discount to all Nebraska schools. Pricing is currently the lowest it has ever been for Nebraska schools! NovaNET is an online courseware for middle school, high school, and adult students. It is specifically designed for grades 6-12, and meets countless needs, from delivering thousands of hours of research and standards-based, interactive curriculum, to integrated assessment and student management. Contact Colleen Miller of Pearson at 888-977-7900 ext 7710 to learn more on how NovaNET can be integrated in to your school.</p>
Document Management	<p>We know that many schools have documents that must be retained in a safe and secure manner. To meet the needs of Nebraska schools, we sought out a robust offering to insure all schools can find a cost effective system that meets their individual needs. We are proud to offer bid contract pricing for your document management needs from Advanced Records Management.</p>

<p>Educational Search Engine</p>	<p>Get connected with net Trekker, the leading educational search tool for K-12 students and educators. Net Trekker connects you to the most relevant, standards-aligned digital resources for engaging students in a learning experience that supports their needs. NE ESU Cooperative and net Trekker offer TWO group volume purchase windows annually. By cooperating and ordering together, we are able to drive down the cost per student. net Trekker also now offers many new interactive experiences, including Weekly Reader Express, Hot Math, and BrainPOP. To learn more, contact Amanda Mills of net Trekker at 757-333-4103.</p>
<p>Furnace Filters</p>	<p>Nebraska ESU Coop has a special contract with Division 15 Sales of Omaha to offer discounts on furnace filters for schools across the state. Filters are ordered direct through Division 15 Sales and delivered right to your school. Division 15 stocks numerous sizes and capacities to fit almost any need, or can custom order any filter not in house. Also now offering Camfil Farr filters at the NE ESU Coop discount. Camfil Farr 30/30 filters are nationally recognized for being greener, and more environmentally friendly. Call Bob at Division 15 Sales at 402-597-6353 ext 303 to get a price quote today.</p>
<p>Furniture - HON</p>	<p>NE ESU Coop has an exclusive partnership with All Makes Office Equipment to receive special discount pricing on all HON products. This includes desks, storage, seating, filing systems, and a complete line of educational furniture solutions. Call Jamie Schultz at 402-473-8315 to discuss how All Makes Office Equipment and HON can satisfy your school's furniture needs.</p>
<p>Interactive Classroom Technology</p>	<p>As technology changes so do your needs and how we work in the classroom. We have some great bid pricing on interactive classroom technology that will help you meet the needs of the changing classroom environment, and save you money while you do it. Our bid contract with AV Rover is well priced and designed to help you save both money and time.</p>
<p>Light Bulbs, Lamps, Ballasts</p>	<p>Nebraska ESU Coop has secured special discounts on fluorescent lamps, incandescent bulbs, and ballasts from Voss Lighting out of Lincoln. Orders can be placed year-round direct to the vendor and be shipped right to your school. Check out Voss's special discount on full spectrum bulbs that have been shown to curtail the effects of seasonal affective disorder and attention deficit disorder. This product truly makes a difference. For more information on if Voss Lighting can meet your lighting needs, contact Mike Little at 800-733-8677.</p>
<p>Medicaid</p>	<p>We are proud to offer via a nationally bid contract Sivic Solutions Group, LLC. SSG offers full service consulting, systems, and operations support and services, that can serve Nebraska Schools with the best services offered. Your school can be assured of a well-qualified vendor being available to assist in realizing revenue recovery goals in Medicaid reimbursements. The SSG staff has provided school districts with direct-service claiming assistance, including the review of existing Medicaid benefit package and rates, revision of the benefits and rates to increase revenue levels, training of school district staff and direct-service providers on record keeping and reporting necessary to support service billing, and providing Medicaid billing services.</p>
<p>Notebook Accessories</p>	<p>LapWorks and NE ESU Coop are offering savings on ergonomic laptop solutions for proper laptop usage. A variety of products are offered, including: laptop legs, desktop stands, and an ultra-lite lap desk. Orders can be placed by filling out the order form on www.neesucoop.org and sending to NE ESU Coop by fax or email.</p>

<p>Online Training for Teaching Strategies</p>	<p>Educator's Virtual Mentor (EVM) is a product developed to assist in the development of instructional leadership skills for principals, instructional coaches, and mentors. The tools provided allow for instructional leaders to help mentor new teachers and it also assists teachers to develop personal growth plans, professional learning communities, for appraisal assistance, and can be used for directed growth plans for teachers in critical assistance. Purchase this program through the NE ESU Coop pricing and receive a substantial discount. Contact Rob Zeigler or Woody Zeigler of EVM at 402-992-0306 for more information.</p>
<p>Operations Management</p>	<p>SchoolDude's comprehensive, integrated suite of solutions uses the power of the internet to achieve your operational goals without the time, hassle, and expense of managing local client/server systems. Through our nationally bid contract you can enjoy a deep discount on this valued service.</p>
<p>Parent Notification</p>	<p>We know that time is of the essence when trying to get word out to parents about pertinent information. Thus, we sought out and received a bid contract from School Reach. This robust offering will insure that you receive the desired services at a fantastic price to provide this much needed service for your school. You truly can't go wrong by choosing one of these contracts to use.</p>
<p>School Student "Rule 92" Signs</p>	<p>Special pricing is still available to any school in the state of Nebraska who still wishes to purchase "SCHOOL STUDENT" signs that can be placed onto vehicles. Art-FAC Graphics of Omaha is still offering 4 options of the yellow signs. Options include 2-line self-adhesive, 1-line self-adhesive, 2-line magnetic, or 1-line magnetic. Orders can be placed directly to David Dirks at Art-FAC Graphics by calling 402-330-8200 or see www.neesucoop.org for more information.</p>
<p>Security Management Software</p>	<p>Centurion Technologies offers innovative and quality solutions for Windows and Macintosh computer environments. Their products write protect the hard drive allowing users to explore the entire computer without limitation. Centurion has an entire suite of products, including CornerStone, CCC, DriveShield, MacShield, and more. Centurion Technologies has partnered with NE ESU Coop to offer some of the lowest prices for their "Instant Restore" Software products. To learn more about pricing, contact your Centurion representative, Craig Hammond at 800-224-7977 ext 105.</p>
<p>Step-in Vans</p>	<p>Husky Truck Center has an AEPA awarded contract to supply walk-in (step-in) vans to Nebraska Schools. Walk-in vans can be used by districts in a variety of applications, such as food service, mail delivery, facility maintenance, materials distribution, and more. This contract was awarded on a nation-wide bid and can save time and money by fulfilling the obligation to perform a local bid. To learn more about special pricing and the use of a walk-in van at your district, contact Jon Patrick Gould of Husky Truck at 800-325-4709.</p>
<p>Tools and Shop Supplies</p>	<p>Getting great prices and fantastic service on shop supplies ranging from common tools to lathes has never been easier and more affordable. Midwest Technology has given us access to offer to you their entire house of products at fantastic pricing. Our bid contract through Midwest Technology gives Nebraska Schools access to aggressive pricing and quality products. Check out our pricing next time a need arises. You won't be disappointed.</p>

2010-2011 NE ESU Coopeative Vendor Contact List

Vendor	Service	Contact	Phone Number
Absolute Software	Asset Management	Brad Anderson	712-490-2713
Academic Superstore	Software	Marcy Rodriguez	314-277-1125
Advanced Records Mgmt.	Document Management	Linas Grybinas	618-398-6738
All Makes / HON	Hon Furniture	Jamie Schultz	402-477-7131
AmSan	Custodial Supplies	Matt Bridges	800-742-7697
Art-FAC Graphics	School Student "Rule 92"Signs	David Dirks	402-330-8200
Atlas Track	Athletic Surfaces and Flooring	Sarah Morehead	888-209-0065 xt 230
AV Rover	Interactive Classroom	Dana Keller	716-684-8700
BSN Sports	Sports/Health Catalog	Chris Bloomfield	800-527-7510
CDWG	Technology	Mark Ellis	877-489-8641
Centurion Technology	Security Management Software	Amelia Doss	800-224-7977
Division 15 Sales	Furnace Filters	Bob Pohlmeier	402-597-6353 ext. 303
Educators Virtual Mentor	Teacher video training	Woody Zeigler	402-363-8663
Husky Trucks	Step-in Vans	John Patrick Gould	800-325-5709 ext. 4314
Interface Flooring	Carpeting	Ross Leonard	800-336-0225
Konica Minolta	Copiers	Ken Shane	320-492-4890
Kyocera	Copiers	Philip Borchardt	651-714-3938
LapWorks	Notebook Accessories	Jose Calero	888-527-3375
Midwest Technology	Industrial Supplies	Sarah Cruz	800-831-5904 ext. 3120
MNJ Technology Direct	Technology	Paul Warda	800-870-4340 ext. 8394
Net Trekker	Educational Search Tool	Amanda Mills	877-517-1125
Pearson Digital Learning	NovaNET Courseware	Colleen Miller	888-977-7900 ext. 7710
Robert Cohen	Tracks & Courts, Hardwood/Synthetic Flooring	John Gayhart	877-395-1978
Samson	Athletic Equipment	Scott Schroder	505-523-1238
School Dude	Administrative Software	John Izzo	877-868-3833
School Specialty	Furniture & Classroom Supplies	Craig Gaulrapp	605-254-7621
SchoolReach	Parent Notification	Phil Palacios	314-748-5038
Sivic Solutions	Medicaid	Siva Kakuturi	315-733-9669
Softchoice	Software	Christine McConnell	314-801-1128
Spectrum	Furniture	Theresa Thompson	800-235-1262
Staples	Supplies, Furniture, and Custodial Supplies	Ken Kuhl	800-669-5593
Sysco	Food Service	Dave Slagle	402-423-1031 ext. 5345
Tremco	Roofing	Kent Marschman	402-499-5368
Voss Lighting	Bulbs, Lamps, Ballasts	Mike Little	800-733-8677

** Visit www.neesucoop.org for more information